

# New year, new office!



AMC Communications acknowledged by customers as a real alternative to working directly with the mobile networks!!

2008 was full of exciting new opportunities and challenges for AMC Communications but none more than moving to its new Corporate Head Offices in Osprey Court, Bristol.

Looking back and on reflection it was a very busy year for the company and staff at AMC Communications.

Ambitious expansion plans were developed to accommodate the growth in the business.

Changes were made, such as the office move and the rebranding of the company, in order to encourage the business to continue with their success.

With over 20 years of supporting local and national companies, it was a major business decision to uproot from its grass roots in Winterstoke Road and move to a modern and centralised location keeping AMC's roots firmly planted in Bristol.

## SOUND BITE

**Mr Sam O'Donnell,  
Sales Director explains:**

"The new office allows the team to operate from a centralised location that is efficient, practical and organised. It creates a business atmosphere for visiting clients and shows us to be a professional and proactive working team."

"The vast space surrounding the office, with car park and security facilities, gives AMC the opportunity to invite working partners such as Vodafone and BlackBerry to the new office, to host events and training days for our customers and potential clients."

## The journey so far.

### A brief history of AMC Communications

AMC Communications, a Bristol based company have over two decades of experience working in the telecoms sector and work in partnership with the world's leading mobile telecommunications company by revenue, Vodafone.

Operating out of Bristol, AMC have developed a team of specialists who are able to advise on an extensive range of mobile and fixed communication solutions such as voice, email, internet and data services.

Our specialists drive to reduce operating costs and help to increase business productivity; this is achieved as a result of implementing mobile working solutions after assessing customer needs and making suitable recommendations.

AMC's key to success is their ability to adapt to the constant changes in the market place as well as being able to deliver outstanding products and services.



# Invitation

AMC Communications would be delighted if you would join them at a co-hosted BlackBerry® and Vodafone Breakfast Seminar on **Tuesday 24th March** at the Marriott Royal Hotel in Bristol.

The objective of the Seminar is to update you on 'What's new with BlackBerry®' and there will also be presentations by two relevant BlackBerry® Application Partners.

This will follow a great breakfast with plenty of opportunities for networking with your peers as well as BlackBerry® and Vodafone personnel.

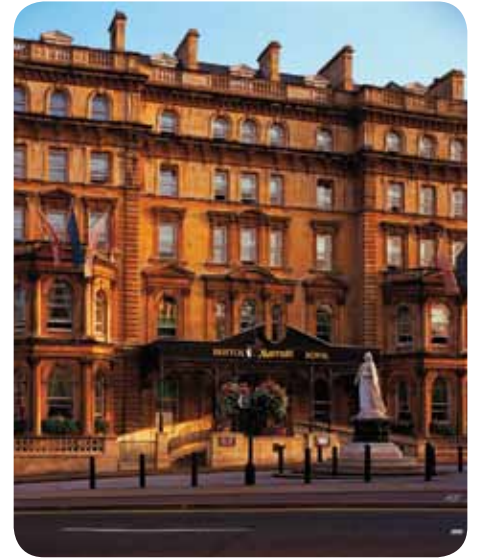
To register please email your company name and contact details to [info@amccomms.co.uk](mailto:info@amccomms.co.uk) with the title "BlackBerry Seminar" in the subject box. Your details will then be added to the system and your personal email invitation will follow shortly.

Alternatively you can contact our office, mention the BlackBerry Seminar and your details will be taken. Our office number is **08450 942 942**.

We hope you are able to attend and look forward to seeing you on **24th March**.

## AGENDA

|               |                                                 |
|---------------|-------------------------------------------------|
| 08.30         | Welcome & breakfast                             |
| 09.00 - 09.15 | Introduction                                    |
| 09.15 - 10.00 | What's new with BlackBerry®<br>RIM presentation |
| 10.00 - 10.20 | Application Partner 1                           |
| 10.20 - 10.40 | Application Partner 2                           |
| 10.40 - 11.30 | Networking                                      |
| 11.30         | Close                                           |



## Why Choose BlackBerry?

BlackBerry is a proven wireless solution that offers you a choice of handheld devices, enabling your users to have secure, immediate access to their corporate email account.

### Email Integration

BlackBerry is the industry leading solution for Email and PIM (Calendar/Contacts). It's an end-to-end solution: a proven and fully integrated solution.

### BlackBerry Solutions

BlackBerry can be easily installed alongside your existing messaging/mail platform, POP3 or IMAP4 email accounts.

### The solutions are available as :

- BlackBerry Enterprise Solution (typically for companies who will exceed 30+ BlackBerry users and have their own mail server).
- BlackBerry Professional Solution (typically for companies who will not exceed 30 BlackBerry users and have their own mail server).
- BlackBerry Internet Solution (typically for single BlackBerry users using their POP3 or IMAP4 email accounts, such as Gmail and Hotmail).

### SOUND BITE

"In today's world we have to look at getting the best value for our money with regards to our mobile and data estate. This is where AMC differentiate themselves, our Account Manager meets with us on a regular basis to keep us informed about stronger tariffs but more importantly looks at our business processes and suggests ways of making us more efficient through implementing new technology."

**Bevan Brittan LLP**



Model featured: BlackBerry Bold

# Unified Communications



Integrating the experiences you associate with the telephone: phone calls, voicemail, and conferencing, and the work you do on a computer: documents, applications, spreadsheets, instant messaging, e-mail, and calendars. Unified comms' has the power to fundamentally change the way people work.

Unified Communications is a vision that will effectively deliver complete communications: messaging, voice and video across the applications and devices that people use every day, by breaking down the barriers between telecommunications and computing.

For example, voicemail and faxes will move over the network and arrive in your inbox, where you can sort, prioritise and forward them just like an email. Also, if you're on the road, you'll be able to dial into your inbox to hear your emails and calendar appointments.

We believe Unified Communications will transform the way businesses operate in the coming decade in the same way e-mail changed the business landscape in the 1990's.

Unified Communications will help businesses to streamline their infrastructure, build a future-ready foundation for communications and help to reduce cost whilst increasing efficiency.

## SOUND BITE

"Good service is critical to the way we do business with our customers so making sure our key suppliers are one step ahead is key to our selection process.

AMC Communications offers us a unique, first class customer service delivered locally which in my opinion is unrivalled."

**National Mobile Windscreens**

## Fixed Line Services

For a **single** telecoms solution



AMC Communications fixed line solutions provides a range of fixed voice & data solutions for customers.

- Very competitive prices on high quality Calls and Line Rental and Fixed Data Connectivity
- Switching to AMC is quick and easy with no configuration changes needed
- Transparent pricing with no minimum call charges and per second billing
- Superior customer service with a dedicated fixed line customer service team
- Business Broadband, Managed leased line and data services including VPN solutions.

## Our fixed line solutions

### Carrier Pre-Selection

Your fixed line arrangement stays the same and calls are billed by AMC Communications.

All calls are routed via an alternative fixed line network rather than BT.

### Calls and Line Rentals

Transfer your existing BT and/or Cable line rental (we can install a new line if you don't already have one).

You can still keep your existing phone numbers and benefit from features such as Call Divert and Caller Display and reduced prices on fixed line calls and rental.

### Business Broadband

Choose between Standard and Professional Business Broadband options.

Each option comes with unlimited usage, free anti-virus and anti-spam, free webspace, free static IP address and a minimum of 20 free email accounts.

### Leased Lines and VPN's

Our broad portfolio of data services range from simple point to point leased lines (from 2Mb to Gigabit IP over Ethernet and beyond), to complex VPN services including Broadband, ATM and Frame Relay and IPVPN.

AMC Communications provide the most appropriate technology to satisfy your requirements - either as components in a larger solution or as complete end-to-end products.

# AMC Charity for 2009



There's never a good time to get cancer, but for a teenager the timing seems particularly cruel. Young people can get some of the most rare and aggressive forms of cancer. The emotional upheaval of adolescence can make a cancer diagnosis even harder to cope with.

Every day in the UK, six young people will have to face that diagnosis. Teenage Cancer Trust understands that teenage cancer requires specialist care and in fact, that young people have a much better chance in their fight against cancer if they are treated by teenage cancer experts, in an environment tailored to their needs.

Teenage Cancer Trust builds units in NHS hospitals which improve the quality of life and chances of survival for young people with cancer. But as they receive no government

funding, they rely on voluntary donations from people like you. It costs around £2 million to build and equip a new unit.

They estimate that with the units they currently have around the UK, only half of the teenagers diagnosed with cancer now have access to this dedicated, specialist support.

Their aim is build enough units so that by 2012, every single teenager with cancer will be treated on one.

With this in mind AMC's mission is to help raise as much money as possible to support Teenage Cancer Trust's goal to successfully open a unit at the Bristol Children's Hospital.

Over the course of the next 12 months AMC staff will be entering the London Marathon, taking part in AMC's charity golf day at The Bristol and persuading their customers to

recycle their unwanted mobile devices under the WEEE directive.

All proceeds collected will be presented to Teenage Cancer Trust at the end of 2009.

For more information visit [www.teenagecancertrust.org](http://www.teenagecancertrust.org)

TCT is a registered charity, no. 1062559

## SOUND BITE

"The quality of our work depends on the quality of our people, and this is reflected throughout our business. AMC consistently delivers over and above our expectations which is why we will always recommend their services"

**Cowlin, a Balfour Beatty Company**

## Recent Wins



Company: C W Duke & Sons Ltd

**Solution:** Mobile Voice and Windows Mobile Email



Company: Stotts Transport Services Ltd

**Solution:** Mobile Voice and BlackBerry



Company: Atlas Elektronik UK

**Solution:** Mobile Voice, Mobile Data Cards and BlackBerry

Premier  
Partner



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